

RWE Gas Slovensko has gained the market share of 25 % of segment large business customers

The company RWE Gas Slovensko has been supplying natural gas to more than 100 large business customers in Slovakia in 2010. With the supply volume expected of more than 8 TWh (848,000,000 m³) of natural gas the company has gained the market share of 25 % of segment large business customers in the last two years which represents 15 % of the total volume of gas supplied in Slovakia to all customer segments.

Satisfied Customers

A lot of large industrial corporations such as Duslo a.s., Mondi SCP, Vetropack Nemšová, Carmeuse Slovakia, SHP Harmanec, Heineken Slovensko or Tepláreň Košice, have utilized the competitive gas offer, **"We have convinced them with favourable price, flexible approach, guarantee of stable distribution as well as with strong background of the international energy group RWE,"** Mr. Miroslav Kulla, managing director of RWE Gas Slovensko, evaluates last year's acquisition campaign.

For all entrepreneurs

In upcoming years RWE Gas Slovensko would like to keep the position of the largest competitive supplier of natural gas in Slovakia. **"We focused on the large industrial companies last year, this year we have been offering gas supply to all businessmen, companies and organisations irrespective of the volume of their consumption,"** M. Kulla announces plans of RWE Gas Slovensko. He is expecting, that apart from reasons that convinced large companies, small and medium entrepreneurs shall welcome the simple process of supplier switching. This has been possible for all customers in Slovakia.

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RWE Gas Slovakia is part of the international RWE Group, one of the five largest European energy companies. In 2009 it has supplied 8 million European customers with 332 TWh of natural gas. It has entered into long-term contracts to supply gas not only from Russia but also from Scandinavian area. It is also involved in the Nabucco project.